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Emily Sterling is the one you call when you see too much opportunity and you're overwhelmed by it. She is our go-to when we have a very complex situation or uncharted territory that we're heading into and we need somebody who can zoom all the way out to help us figure it out, and then also get into weeds, guide us or actually lead us, to the place that we need to go.

Executive at \$500m Foundation, 2018

Advisor in Residence: Foundations

High-Impact Service for Public, Private, Corporate, and Family Foundations

Chances are, you have not worked with a consulting firm quite like Olive Grove Collective. We thrive on turning complexity into clarity, opportunity into bold action, and problems into simple, elegant solutions. We help foundation leadership elevate their **vision** for the positive difference they want to make in the world, and then gain clarity on the most **impactful** and **tangible** steps to achieve their vision.

Each year, we offer a limited number of **Advisor in Residence** opportunities for foundations that would benefit from flexible, ongoing board and executive-level support throughout the year. We approach these engagements as a partnership, placing your needs at the center of how best to use the time.

We understand that leadership is exposed to a constant stream of often unpredictable and unplanned-for challenges and with our depth of experience we can step in to fulfill a variety of key roles exactly when that specific expertise is most needed.

Olive Grove Collective's highly customized **Advisor in Residence** service may include several of the following:

Strategic Counsel for Foundations

- ❖ Vision and Strategy Development
- ❖ Navigating Critical Inflection Points and Change Management
- ❖ Founder / CEO Transitions
- ❖ Retreats, Convenings, and Critical Team Sessions
- ❖ Collaborations, Collective Impact, and Strategic Alliances
- ❖ Organizational Design and Restructuring

Advisory Services for Board Members, Founders, and CEOs

- ❖ Improved Governance
- ❖ Personalized Coaching and Resilience-Building for Leaders

Program Officer and Grantee Support

- ❖ Program Officer Training and Learning Sessions on How to Support Grantees with Common Challenges
- ❖ Grantee **Advisor on Call** Counsel to Enhance Capacity and Navigate Complexity. We also Deliver Custom-Designed Grantee Cohort Work (priced separately)
- ❖ Keynote Speaking and Presentations

“Wicked smart strategists who inspire confidence in situations of uncertainty.”

Foundation Senior Leader, 2018

Emily Sterling and **Olive Grove Collective** open board and leadership perspectives to the full picture of what is possible, and importantly, offer sound advice on concrete steps to accomplish it.

With a 25-year track record advancing the most influential philanthropists and nonprofits, we have the insight, the network, the know-how, and the passion that inspires confidence and moves leadership beyond their traditional thinking to believe in and achieve their boldest aspirations.

At Olive Grove Collective, we are committed to advancing humanity and contributing to the creation of a “**Vibrant and Just Society**” through our paradigm-challenging work with social impact leaders.

Advisor in Residence Service Summary:

Strategic Counsel for Foundations

- ❖ Eight hours of consultancy time with Emily Sterling each month. Custom-tailored to your needs, we address specific, current challenges, or provide advice in chosen areas (96 dedicated hours over 12 months)*
- ❖ Up to four hours of client support and administration time per month are included to ensure the highest leverage of consultant and client time*
- ❖ Our annual contract guarantees expert time personally with Emily Sterling. Current **Advisor in Residence** clients also qualify for ‘first-in-line’ renewal each year**
- ❖ **Fees:** One annual payment of \$50,000 upon commencement of the contract OR two payments of \$27,500 – the first upon commencement of the contract and the second at six months***

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To have somebody who has that deep history and knowledge of trends and current thinking in the industry - that is very helpful.

Foundation Senior Leader, 2018

Foundations face many challenges and opportunities as they execute on their mission.

Are you ready to give your team and grantees an on-call expert resource that can help propel your mission forward with clarity and impact?

Email us at info@theolivegrove.com.

Please note:

* The eight consultancy hours must be used in the current month (no carry-overs). Additional hours may be added with advance approval in writing. Additional hour fees: Emily Sterling - \$550 per hour; client support and administration - \$200 per hour.

** Contract renewal must be approved and signed one month before current contract term expires.

*** Fees and hourly rates are reviewed annually and are subject to change.